# ILLINOIS COMMERCE COMMISSION Illinois Gas Utilities Comparison of Gas Sales Statistics For Calendar Years 2002 and 2001



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#### INTRODUCTION

This document provides a comparison of gas sales statistics for calendar years 2002 and 2001 for the following Illinois gas utilities:

AmerenCILCO Interstate Power & Light Company
AmerenCIPS MidAmerican Energy Company
AmerenUE Mt. Carmel Public Utility Company

Atmos Energy Corporation Nicor Gas Company

Consumers Gas Company North Shore Gas Company

Illinois Gas Company
The Peoples Gas, Light, & Coke Company
Illinois Power Company
South Beloit Water, Gas & Electric Company

All utilities included in this comparison followed the Uniform System of Accounts as prescribed by this Commission in 83 III. Adm. Code 505. Data presented was obtained from Form 21 ILCC filed by the utilities with this Commission. Amounts shown for Residential, Commercial, and Industrial customers may differ from previous comparisons; beginning for 2000, Form 21 ILCC adopted the same customer classifications as FERC Form No. 2.

The customer counts presented are based upon each utility's average number of customers per month.

Consistent with similar comparisons, sales labeled "Interdepartmental" and "Sales for Resale" are stated separately and are not included in "Total Sales to Ultimate Consumers."

For Table 14, Total Throughput Therms equal the sum of therms for Total Sales to Ultimate Customers, Interdepartmental Sales, Sales for Resale, and Gas Transported for Others.

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#### Illinois Gas Utilities Summary of Gas Revenues, Therms, and Customers by Class of Service

		2002		2001	% Change	2002	2001	% Change
			R	evenues				
Residential Sales	\$	2,515,174,478	\$	3,325,776,100	-24.37%			
Small (or Commercial) Sales		543,804,599		695,752,737	-21.84%			
Large (or Industrial) Sales		122,101,399		160,435,126	-23.89%			
Other Sales To Public Authorities		144,240		202,483	-28.76%			
Total Sales To Ultimate Customers		3,181,224,716		4,182,166,446	-23.93%			
Interdepartmental Sales		13,125,155		14,441,768	-9.12%			
Sales For Resale		14,240,176		26,686,101	-46.64%			
Total Gas Service Revenues		3,208,590,047		4,223,294,315	-24.03%			
Total Other Gas Operating Rev.		476,211,184		520,835,687	-8.57%			
Total Gas Operating Revenues		3,684,801,231		4,744,130,002	-22.33%			
Less: Prov. For Rate Refunds		-		-	-			
Total Gas Op. Rev. Net Of Prov. for Ref.	\$	3,684,801,231	\$	4,744,130,002	-22.33%			
			7	Therms		(	Customers	
Residential Sales		4,073,338,624		3,842,317,623	6.01%	3,489,235	3,518,247	-0.82%
Small (or Commercial) Sales		913,711,927		849,410,601	7.57%	228,584	224,700	1.73%
Large (or Industrial) Sales		233,774,012		240,167,269	-2.66%	10,678	10,482	1.87%
Other Sales To Public Authorities		240,930		240,343	0.24%	22	22	0.00%
Total Sales To Ultimate Customers		5,221,065,493		4,932,135,836	5.86%	3,728,519	3,753,451	-0.66%
Interdepartmental Sales		36,643,774		27,750,808	32.05%	-	-	-
Sales For Resale		44,902,644		69,258,524	-35.17%	5	5	0.00%
Total Gas Service Revenues	_	5,302,611,911	_	5,029,145,168	5.44%	3,728,524	3,753,456	-0.66%

#### Illinois Gas Utilities Summary of 2002 Gas Sales by Class of Service

			Percent of	Percent of	of Total	Percent of	of Total
	See	Revenue	Company	Gas Se	rvice	Sales	s to
	Table	in Cents	Operating	Reven	iues	Ultimate Cu	ustomers
		per Therm	Revenues	Revenues Revenues Therms		Revenues	Therms
Residential Sales	4	61.75	68.26%	78.39%	76.82%	79.06%	78.02%
Small (or Commercial) Sales	5	59.52	14.76%	16.95%	17.23%	17.09%	17.50%
Large (or Industrial) Sales	6	52.23	3.31%	3.81%	4.41%	3.84%	4.48%
Other Sales To Public Authorities	7	59.87	0.00%	0.00%	0.00%	0.00%	0.00%
Total Sales To Ultimate Customers	8	60.93	86.33%	99.15%	98.46%	100.00%	100.00%
Interdepartmental Sales	9	35.82	0.36%	0.41%	0.69%		
Sales For Resale	10	31.71	0.39%	0.44%	0.85%		
Total Gas Service Revenues	11	60.51	87.08%	100.00%	100.00%		
Total Other Gas Operating Rev.	12		12.92%				
Total Gas Operating Revenues	12		100.00%				
Less: Prov. For Rate Refunds			0.00%				
Total Gas Op. Rev. Net Of Prov. for Ref.			100.00%				

Illinois Gas Utilities
Revenue per Therm by Class of Service and by Company

	Ameren CILCO	Ameren CIPS	Ameren UE	Atmos Energy	Consumers Gas	Illinois Gas	Illinois Power
			2002 Reve	nue in Cents	per Therm		
Residential Sales	74.36	84.17	80.56	77.86	70.38	82.04	75.42
Small (or Commercial) Sales	64.61	81.50	75.02	65.92	71.40	77.78	65.06
Large (or Industrial) Sales	57.59	56.42	58.16	64.67	69.21	59.20	46.99
Other Sales To Public Authorities				58.70	65.97		
Total Sales To Ultimate Customers	69.54	80.73	77.02	74.12	70.45	74.72	69.48
Interdepartmental Sales	36.90	65.97	-	-	-	-	-
Sales For Resale	41.96				61.24		
Total Gas Service Revenues	66.45	80.73	77.02	74.12	69.52	74.72	69.48
			2001 Reve	nue in Cents	per Therm		
B (1.10.)	00.40	04.00	400.00	100 70	04.40	100.11	04.50
Residential Sales	96.48	94.20	102.08	102.73	91.18	100.11	94.56
Small (or Commercial) Sales	83.70	88.02	92.90	89.50	94.12	97.54	82.90
Large (or Industrial) Sales	51.27	58.68	70.82	70.99	71.26	71.33	64.84
Other Sales To Public Authorities				84.96	78.32	-	
Total Sales To Ultimate Customers	86.16	88.13	95.79	98.49	89.20	90.57	87.54
Interdepartmental Sales	53.49	70.77	-	-	- 01.00	-	-
Sales For Resale	11.92				81.80	-	
Total Gas Service Revenues	81.98	88.13	95.79	98.49	88.49	90.57	87.54

### Table 3 (Continued) Page 4

Illinois Gas Utilities
Revenue per Therm by Class of Service and by Company

	Interstate Power	Mid- American	Mt. Carmel	Nicor Gas	North Shore Gas	Peoples Gas	South Beloit
			2002 Rever	nue in Cents	per Therm		
Residential Sales	59.15	62.33	81.45	49.67	69.41	75.50	66.40
Small (or Commercial) Sales	54.85	55.37	75.47	50.31	64.52	68.54	59.88
Large (or Industrial) Sales	65.55	72.06	60.23	46.68	59.01	60.21	60.03
Other Sales To Public Authorities			69.82	-			
Total Sales To Ultimate Customers	58.74	60.59	77.40	49.70	68.36	74.20	64.20
Interdepartmental Sales	-	30.92	-	-	-	-	114.10
Sales For Resale		30.90	<u> </u>	_			
Total Gas Service Revenues	58.74	49.18	77.40	49.70	68.36	74.20	64.20
			2001 Rever	nue in Cents	per Therm		
Residential Sales	84.64	73.88	93.23	73.75	94.98	107.11	79.79
Small (or Commercial) Sales	77.44	69.11	86.40	73.84	92.36	98.28	77.70
Large (or Industrial) Sales	84.23	67.06	71.03	70.47	86.42	86.97	75.18
Other Sales To Public Authorities	-	-	85.78	-	-	-	-
Total Sales To Ultimate Customers	82.54	72.37	88.93	73.69	94.34	105.50	78.82
Interdepartmental Sales	_	13.94	_	-	_	-	154.42
Sales For Resale	-	40.74	_	-	-	-	-
Total Gas Service Revenues	82.54	57.94	88.93	73.69	94.34	105.50	78.83

North Shore Gas

Peoples Gas

South Beloit

Total

139,989,391

758,082,169

4,023,824

%

#### Illinois Gas Utilities Residential Sales

%

5.77%

6.79%

14.78%

6.01%

139,155

779,424

3,489,235

6,258

138,515

788,372

3,518,247

6,076

0.46%

-1.13%

3.00%

-0.82%

%

181,112,513 -22.71%

-4.47%

1,007,171,345 -24.73%

4,212,208

\$ 2,515,174,478 \$ 3,325,776,100 -24.37%

	2002		2001	Change	2002	2001	Change	2002	2001	Change
Utility		Rev	/enues			Therms		(	Customers	
AmerenCILCO	\$ 129,815,367	\$	156,927,730	-17.28%	174,574,442	162,661,063	7.32%	190,516	190,840	-0.17%
AmerenCIPS	108,738,368		106,259,251	2.33%	129,193,070	112,806,860	14.53%	149,770	152,505	-1.79%
AmerenUE	11,194,975		11,335,244	-1.24%	13,895,674	11,104,680	25.13%	16,316	16,903	-3.47%
Atmos Energy	13,815,986		17,988,553	-23.20%	17,745,570	17,510,780	1.34%	21,468	22,965	-6.52%
Consumers Gas	2,970,463		3,631,238	-18.20%	4,220,880	3,982,360	5.99%	5,228	5,231	-0.06%
Illinois Gas	6,327,493		7,212,638	-12.27%	7,712,889	7,204,915	7.05%	9,141	9,089	0.57%
Illinois Power	243,416,562		298,029,000	-18.32%	322,768,957	315,160,008	2.41%	364,559	366,495	-0.53%
Interstate Power	2,508,853		3,503,313	-28.39%	4,241,472	4,139,037	2.47%	4,989	4,917	1.46%
MidAmerican	34,693,647		39,420,514	-11.99%	55,664,599	53,360,289	4.32%	60,173	60,091	0.14%
Mt. Carmel	2,138,139		2,566,162	-16.68%	2,624,964	2,752,602	-4.64%	3,288	3,292	-0.12%
Nicor Gas	1,057,459,241		1,486,406,391	-28.86%	2,128,831,704	2,015,349,426	5.63%	1,738,950	1,752,956	-0.80%

201,674,960

1,004,129,920

4,073,338,624

6,059,523

190,681,870

940,324,450

3,842,317,623

5,279,283

#### Illinois Gas Utilities Residential Sales

	2002		2001		% <u>Change</u>	2002	2001	% Change	2002	2001	% <u>Change</u>
		Reven	ue per Cı	ıstomer		Revenue	in Cents per T	herm	Therms	per Custon	ner
AmerenCILCO	\$	681.39	\$	822.30	-17.14%	74.36	96.48	-22.93%	916	852	7.51%
AmerenCIPS		726.04		696.76	4.20%	84.17	94.20	-10.65%	863	740	16.62%
AmerenUE		686.13		670.61	2.31%	80.56	102.08	-21.08%	852	657	29.68%
Atmos Energy		643.56		783.30	-17.84%	77.86	102.73	-24.21%	827	762	8.53%
Consumers Gas		568.18		694.18	-18.15%	70.38	91.18	-22.81%	807	761	6.04%
Illinois Gas		692.21		793.56	-12.77%	82.04	100.11	-18.05%	844	793	6.43%
Illinois Power		667.70		813.19	-17.89%	75.42	94.56	-20.24%	885	860	2.91%
Interstate Power		502.88		712.49	-29.42%	59.15	84.64	-30.12%	850	842	0.95%
MidAmerican		576.57		656.01	-12.11%	62.33	73.88	-15.63%	925	888	4.17%
Mt. Carmel		650.29		779.51	-16.58%	81.45	93.23	-12.64%	798	836	-4.55%
Nicor Gas		608.10		847.94	-28.29%	49.67	73.75	-32.65%	1,224	1,150	6.43%
North Shore Gas		1,006.00		1,307.53	-23.06%	69.41	94.98	-26.92%	1,449	1,377	5.23%
Peoples Gas		972.62		1,277.53	-23.87%	75.50	107.11	-29.51%	1,288	1,193	7.96%
South Beloit		642.99		693.25	-7.25%	66.40	79.79	-16.78%	968	869	11.39%
Weighted Average		720.84		945.29	-23.74%	61.75	86.56	-28.66%	1,167	1,092	6.87%

%

South Beloit

Total

1,304,092

543,804,599

\$

1,263,428

695,752,737 -21.84%

3.22%

#### Illinois Gas Utilities Small (or Commercial) Sales

%

33.94%

7.57%

524

228,584

506

224,700

3.56%

1.73%

1,626,075

849,410,601

%

2002 2001 Change 2002 2001 Change 2002 2001 Change Customers Utility Revenues **Therms** AmerenCILCO \$ 53,406,792 \$ 68,465,679 -21.99% 1.06% -0.49% 82,660,705 81,795,356 17,489 17,575 AmerenCIPS 37,017,598 42,853,463 -13.62% 45,417,690 48,687,200 -6.72% 15,137 16,747 -9.61% 6.73% -12.60% AmerenUE 3,848,207 4,464,853 -13.81% 5,129,341 4,805,830 1,103 1,262 Atmos Energy 3.11% -7.88% 4,937,654 6,502,044 -24.06% 7,490,890 7,264,710 1,928 2,093 0.00% Consumers Gas 5.99% 661 661 1,076,668 1,339,101 -19.60% 1,507,980 1,422,770 Illinois Gas 925 0.00% 947,448 1,128,505 -16.04% 1,218,107 1,156,972 5.28% 925 0.98% Illinois Power 89,043,245 112,355,215 -20.75% 136,863,883 135,533,607 34,332 34,591 -0.75% 1,066,314 -1.21% Interstate Power 1,524,047 -30.03% 1,944,126 1,967,953 490 488 0.41% -1.09% MidAmerican 12,385,469 15,887,966 -22.04% 22,367,530 22,988,269 -2.70% 5,013 5,068 1.03% Mt. Carmel 831,894 1,028,217 -19.09% 1,190,116 -7.38% 394 390 1,102,305 Nicor Gas 209,395,174 274,558,561 -23.73% 416,198,627 371,848,373 11.93% 105,670 99,642 6.05% North Shore Gas 22,845,960 28,700,825 -20.40% 35,409,910 31,074,360 13.95% 9.043 8,907 1.53% 0.08% Peoples Gas 105,698,084 135,680,833 -22.10% 154,222,820 138,049,010 11.72% 35,875 35,845

2,178,013

913,711,927

#### Illinois Gas Utilities Small (or Commercial) Sales

% % % 2002 2001 Change 2002 2001 2002 2001 Change Change Revenue per Customer Revenue in Cents per Therm Therms per Customer \$ AmerenCILCO 3,053.74 \$ 3,895.63 -21.61% 64.61 -22.81% 4,726 1.55% 83.70 4,654 3.20% AmerenCIPS 2,445.50 2,558.87 -4.43% 81.50 88.02 -7.41% 3,000 2,907 3,488.85 -1.39% 3,808 AmerenUE 3,537.92 75.02 92.90 -19.25% 4,650 22.11% Atmos Energy 65.92 89.50 11.93% 2,561.02 3,106.57 -17.56% -26.35% 3,885 3,471 5.99% Consumers Gas 1,628.85 94.12 -24.14% 2,025.87 -19.60% 71.40 2,281 2,152 Illinois Gas 1,024.27 77.78 5.28% 1,220.01 -16.04% 97.54 -20.26% 1,317 1,251 2,593.59 3,248.11 -20.15% Illinois Power 65.06 82.90 -21.52% 3,986 3,918 1.74% 3,123.05 -30.32% 3,968 4,033 Interstate Power 2,176.15 54.85 77.44 -29.17% -1.61% MidAmerican 2,470.67 3,134.96 -21.19% 55.37 69.11 -19.88% 4,462 4,536 -1.63% Mt. Carmel 2,111.41 2,636.45 -19.91% 75.47 86.40 -12.65% 2,798 3,052 -8.32% Nicor Gas 1,981.60 2,755.45 -28.08% 50.31 73.84 -31.87% 3,939 3,732 5.55% North Shore Gas 2.526.37 3,222.28 -21.60% 64.52 92.36 -30.14% 3,916 3,489 12.24% 11.63% Peoples Gas 2,946.29 3,785.21 -22.16% 68.54 98.28 -30.26% 4,299 3,851 South Beloit 29.34% 2,488.73 2,496.89 -0.33% 59.88 77.70 -22.93% 4,157 3,214 Weighted Average 2,379.01 3,096.36 -23.17% 59.52 81.91 -27.33% 3,997 3,780 5.74%

Total

#### Illinois Gas Utilities Large (or Industrial) Sales

% % % 2002 2001 Change 2002 2001 Change 2002 2001 Change Utility Revenues **Therms** Customers 21,722,280 36,249,140 AmerenCILCO \$ 20,875,981 \$ -3.90% -14.44% 49 54 -9.26% 42,367,661 -21.52% AmerenCIPS 11,108,815 13,509,396 -17.77% 19,688,310 23,022,090 -14.48% 248 316 1,200,965 1,586,544 -24.30% 2,240,135 AmerenUE 2,064,938 -7.82% 14 12 16.67% Atmos Energy 119,777 -18.29% -20.00% 160,893 -25.55% 185,200 226,650 4 5 Consumers Gas -3.92% 806,830 -1.07% 19 15 26.67% 558,378 581,153 815,530 Illinois Gas 2,847,913 -19.37% -2.85% 240 0.83% 2,296,314 3,878,845 3,992,704 242 45,318,214 -39.65% Illinois Power 27,347,675 58,196,919 69,893,239 -16.73% 284 291 -2.41% 679,001 -17.17% 562,449 Interstate Power 858,083 806,175 6.44% 8 8 0.00% MidAmerican 1,246,234 713,907 74.57% 1,729,366 1,064,629 62.44% 14 11 27.27% 0.56% 0.00% Mt. Carmel 296,969 348,289 -14.73% 493,073 490,316 1 1 58,905,296 6,537 Nicor Gas 32,487,583 41,508,564 -21.73% 69,598,234 18.15% 6,821 4.34% North Shore Gas 4,810,962 6,622,662 -27.36% 8,153,220 7,663,170 6.39% 910 912 -0.22% Peoples Gas 18,618,087 24,159,993 -22.94% 30,920,250 27,780,100 11.30% 1,997 2,006 -0.45% South Beloit 571,210 676,317 -15.54% 951,604 899,574 5.78% 67 -9.46% 74

233,774,012

240,167,269

-2.66%

10,678

10,482

1.87%

160,435,126 -23.89%

122,101,399 \$

Consumers Gas

Illinois Gas

Illinois Power

MidAmerican

Mt. Carmel

Nicor Gas

Interstate Power

North Shore Gas

Weighted Average

Peoples Gas

South Beloit

29,388.32

9,488.90

96,294.63

70,306.13

89,016.71

296,969.00

4,762.88

5,286.77

9,323.03

8,525.52

11,434.86

-21.89%

-3.65%

-14.68%

6.44%

27.63% 0.56%

13.24%

6.63% 11.80%

16.84%

-4.45%

54,369

16,636

240,183

100,772

96,784

490,316

9,011

8,403

13,849

12,156

22,912

#### Illinois Gas Utilities Large (or Industrial) Sales

% % % 2002 2001 Change 2002 2001 2002 2001 Change Change Revenue per Customer Revenue in Cents per Therm Therms per Customer AmerenCILCO \$ 426,040.43 \$ 5.91% 57.59 12.33% 739,778 -5.71% 402,264.44 51.27 784,586 8.97% AmerenCIPS 44,793.61 42,751.25 4.78% 56.42 58.68 -3.85% 79,388 72,855 186,678 AmerenUE 85,783.21 132,212.00 -35.12% 58.16 70.82 -17.88% 147,496 -20.99% Atmos Energy -6.94% 70.99 2.14% 29,944.25 32,178.60 64.67 -8.90% 46,300 45,330

69.21

59.20

46.99

65.55

72.06

60.23

46.68

59.01

60.21

60.03

52.23

71.26

71.33

64.84

84.23

67.06

71.03

70.47

66.80

-2.88%

-17.01%

-27.53%

-22.18%

-15.20%

-33.76%

-21.81%

86.42 -31.72%

86.97 -30.77%

75.18 -20.15%

7.46%

42,465

16,028

204,919

107,260

123,526

493,073

10,204

8,960

15,483

14,203

21,893

38,743.53 -24.15%

84,875.13 -17.17%

348,289.00 -14.73%

6,349.79 -24.99%

12,043.86 -22.59%

-20.03%

-38.17%

37.16%

-27.20%

-6.72%

-25.29%

11,866.30

155,732.69

64,900.64

7,261.69

9,139.42

15,305.77

## Illinois Gas Utilities Other Sales to Public Authorities

% % % Change 2002 2001 Change 2002 2001 2002 2001 Change Therms Customers Utility Revenues AmerenCILCO \$ - \$ AmerenCIPS AmerenUE Atmos Energy 120,937 175,382 -31.04% 206,030 206,420 -0.19% 20 20 0.00% 0.00% Consumers Gas 18,248 20,982 -13.03% 27,660 3.25% 26,790 1 Illinois Gas Illinois Power Interstate Power MidAmerican Mt. Carmel 5,055 6,119 -17.39% 7,133 1.50% 0.00% 7,240 Nicor Gas North Shore Gas Peoples Gas South Beloit 0.24% Total \$ 144,240 \$ 202,483 -28.76% 240,930 240,343 22 22 0.00%

## Illinois Gas Utilities Total Sales to Ultimate Customers

% % %
2002 2001 Change 2002 2001 Change 2002 2001 Change

Utility		Rev	/enues			Therms		Customers			
AmerenCILCO	\$ 204,098,140	\$	247,115,689	-17.41%	293,484,287	286,824,080	2.32%	208,054	208,469	-0.20%	
AmerenCIPS	156,864,781		162,622,110	-3.54%	194,299,070	184,516,150	5.30%	165,155	169,568	-2.60%	
AmerenUE	16,244,147		17,386,641	-6.57%	21,089,953	18,150,645	16.19%	17,433	18,177	-4.09%	
Atmos Energy	18,994,354		24,826,872	-23.49%	25,627,690	25,208,560	1.66%	23,420	25,083	-6.63%	
Consumers Gas	4,623,757		5,572,474	-17.03%	6,563,350	6,247,450	5.06%	5,909	5,908	0.02%	
Illinois Gas	9,571,255		11,189,056	-14.46%	12,809,841	12,354,591	3.68%	10,308	10,254	0.53%	
Illinois Power	359,807,482		455,702,429	-21.04%	517,829,759	520,586,854	-0.53%	399,175	401,377	-0.55%	
Interstate Power	4,137,616		5,706,361	-27.49%	7,043,681	6,913,165	1.89%	5,487	5,413	1.37%	
MidAmerican	48,325,350		56,022,387	-13.74%	79,761,495	77,413,187	3.03%	65,200	65,170	0.05%	
Mt. Carmel	3,272,057		3,948,787	-17.14%	4,227,582	4,440,167	-4.79%	3,684	3,684	0.00%	
Nicor Gas	1,299,341,998		1,802,473,516	-27.91%	2,614,628,565	2,446,103,095	6.89%	1,851,441	1,859,135	-0.41%	
North Shore Gas	167,646,313		216,436,000	-22.54%	245,238,090	229,419,400	6.90%	149,108	148,334	0.52%	
Peoples Gas	882,398,340		1,167,012,171	-24.39%	1,189,272,990	1,106,153,560	7.51%	817,296	826,223	-1.08%	
South Beloit	 5,899,126		6,151,953	-4.11%	9,189,140	7,804,932	17.74%	6,849	6,656	2.90%	
Total	\$ 3,181,224,716	\$	4,182,166,446	-23.93%	5,221,065,493	4,932,135,836	5.86%	3,728,519	3,753,451	-0.66%	

#### Illinois Gas Utilities Interdepartmental Sales

Page 13

% % % 2002 2001 Change 2002 2001 Change 2002 2001 Change Revenue in Cents per Therm Utility Revenues Therms AmerenCILCO 10,965,255 \$ 14,264,842 -23.13% 29,712,852 26,668,410 11.42% 36.90 \$ 53.49 -31.02% AmerenCIPS 30,463 31,098 -2.04% 46,180 43,940 5.10% 65.97 70.77 -6.78% AmerenUE Atmos Energy Consumers Gas Illinois Gas Illinois Power Interstate Power MidAmerican 2,128,903 6,884,274 1,037,688 563.42% 13.94 144,639 30.92 1371.87% 121.81% Mt. Carmel Nicor Gas North Shore Gas Peoples Gas South Beloit 534 1,189 -55.09% 468 -39.22% 114.10 154.42 -26.11% 770 -9.12% 36,643,774 Total \$ 13,125,155 \$ 14,441,768 27,750,808 32.05% 35.82 52.04 -31.17%

#### Illinois Gas Utilities Sales for Resale

	 2002		2001	% <u>Change</u>	2002	2001	% Change	2002	2001	% Change
Utility		Rev	enues			Therms		(	Customers	
AmerenCILCO	\$ 536,208	\$	746,092	-28.13%	1,277,760	6,260,580	-79.59%	-	-	-
AmerenCIPS	-		-	-	-	-	-	-	-	-
AmerenUE	-		-	-	-	-	-	-	-	-
Atmos Energy	-		-	-	-	-	-	-	-	-
Consumers Gas	448,067		541,898	-17.32%	731,670	662,500	10.44%	2	2	0.00%
Illinois Gas	-		-	-	-	-	-	-	-	-
Illinois Power	-		-	-	-	-	-	-	-	-
Interstate Power	-		-	-	-	-	-	-	-	-
MidAmerican	13,255,901		25,398,111	-47.81%	42,893,214	62,335,444	-31.19%	3	3	0.00%
Mt. Carmel	-		-	-	-	-	-	-	-	-
Nicor Gas	-		-	-	-	-	-	-	-	-
North Shore Gas	-		-	-	-	-	-	-	-	-
Peoples Gas	-		-	-	-	-	-	-	-	-
South Beloit	 		<u>-</u>	-			-			-
Total	\$ 14,240,176	\$	26,686,101	-46.64%	44,902,644	69,258,524	-35.17%	5	5	0.00%

## Illinois Gas Utilities Total Gas Service Revenues (and Sales)

Utility		Rev	venues		Therms				Customers			
AmerenCILCO	\$ 215,599,603	\$	262,126,623	-17.75%	324,474,899	319,753,070	1.48%	208,054	208,469	-0.20%		
AmerenCIPS	156,895,244		162,653,208	-3.54%	194,345,250	184,560,090	5.30%	165,155	169,568	-2.60%		
AmerenUE	16,244,147		17,386,641	-6.57%	21,089,953	18,150,645	16.19%	17,433	18,177	-4.09%		
Atmos Energy	18,994,354		24,826,872	-23.49%	25,627,690	25,208,560	1.66%	23,420	25,083	-6.63%		
Consumers Gas	5,071,824		6,114,372	-17.05%	7,295,020	6,909,950	5.57%	5,911	5,910	0.02%		
Illinois Gas	9,571,255		11,189,056	-14.46%	12,809,841	12,354,591	3.68%	10,308	10,254	0.53%		
Illinois Power	359,807,482		455,702,429	-21.04%	517,829,759	520,586,854	-0.53%	399,175	401,377	-0.55%		
Interstate Power	4,137,616		5,706,361	-27.49%	7,043,681	6,913,165	1.89%	5,487	5,413	1.37%		
MidAmerican	63,710,154		81,565,137	-21.89%	129,538,983	140,786,319	-7.99%	65,203	65,173	0.05%		
Mt. Carmel	3,272,057		3,948,787	-17.14%	4,227,582	4,440,167	-4.79%	3,684	3,684	0.00%		
Nicor Gas	1,299,341,998		1,802,473,516	-27.91%	2,614,628,565	2,446,103,095	6.89%	1,851,441	1,859,135	-0.41%		
North Shore Gas	167,646,313		216,436,000	-22.54%	245,238,090	229,419,400	6.90%	149,108	148,334	0.52%		
Peoples Gas	882,398,340		1,167,012,171	-24.39%	1,189,272,990	1,106,153,560	7.51%	817,296	826,223	-1.08%		
South Beloit	 5,899,660		6,153,142	-4.12%	9,189,608	7,805,702	17.73%	6,849	6,656	2.90%		
Total	\$ 3,208,590,047	\$	4,223,294,315	-24.03%	5,302,611,911	5,029,145,168	5.44%	3,728,524	3,753,456	-0.66%		

Illinois Gas Utilities
Total Other Gas Operating Revenues (Including Transport Gas) and Total Gas Operating Revenues

	 2002	2001	% Change		2002		2001	% Change
Utility		perating Revenu ansport Gas)	es	_	Total Gas	; Ор	erating Revenues	
AmerenCILCO	\$ 7,244,573	\$ 23,572,440	-69.27%	\$	222,844,176	\$	285,699,063	-22.00%
AmerenCIPS	6,027,987	7,497,821	-19.60%		162,923,231		170,151,029	-4.25%
AmerenUE	315,672	279,215	13.06%		16,559,819		17,665,856	-6.26%
Atmos Energy	584,949	567,080	3.15%		19,579,303		25,393,952	-22.90%
Consumers Gas	264,013	238,767	10.57%		5,335,837		6,353,139	-16.01%
Illinois Gas	451,389	430,889	4.76%		10,022,644		11,619,945	-13.75%
Illinois Power	12,629,901	20,888,522	-39.54%		372,437,383		476,590,951	-21.85%
Interstate Power	260,026	247,409	5.10%		4,397,642		5,953,770	-26.14%
MidAmerican	4,183,071	5,056,316	-17.27%		67,893,225		86,621,453	-21.62%
Mt. Carmel	8,631	18,378	-53.04%		3,280,688		3,967,165	-17.30%
Nicor Gas	295,473,444	303,080,078	-2.51%		1,594,815,442		2,105,553,594	-24.26%
North Shore Gas	12,617,877	12,229,171	3.18%		180,264,190		228,665,171	-21.17%
Peoples Gas	135,629,064	146,253,286	-7.26%		1,018,027,404		1,313,265,457	-22.48%
South Beloit	 520,587	476,315	9.29%		6,420,247		6,629,457	-3.16%
Total	\$ 476,211,184	\$ 520,835,687	-8.57%	\$	3,684,801,231	\$	4,744,130,002	-22.33%

#### Illinois Gas Utilities Gas Transported for Others

Utility		Rev	venues			Therms		Customers			
AmerenCILCO	\$ 6,407,215	\$	5,769,033	11.06%	228,051,780	202,527,487	12.60%	172	159	8.18%	
AmerenCIPS	5,490,832		5,724,032	-4.07%	126,853,916	109,280,740	16.08%	168	197	-14.72%	
AmerenUE	137,390		139,480	-1.50%	978,743	841,087	16.37%	4	4	0.00%	
Atmos Energy	495,911		431,685	14.88%	7,736,750	7,344,230	5.34%	9	9	0.00%	
Consumers Gas	67,864		49,075	38.29%	895,030	869,980	2.88%	1	1	0.00%	
Illinois Gas	96,996		24,359	298.19%	1,044,473	167,657	522.98%	1	1	0.00%	
Illinois Power	367,158		6,772,224	-94.58%	232,634,749	246,015,331	-5.44%	372	346	7.51%	
Interstate Power	249,530		223,498	11.65%	4,156,560	3,469,944	19.79%	2	2	0.00%	
MidAmerican	1,954,383		2,325,545	-15.96%	98,695,262	75,856,818	30.11%	105	80	31.25%	
Mt. Carmel	-		-	-	-	-	-	-	-	-	
Nicor Gas											
489.2 *	430,520		359,134	19.88%	143,822,370	97,707,130	47.20%	-	-	-	
489.3 **	144,859,256		137,279,489	5.52%	2,432,991,381	2,208,052,904	10.19%	171,405	132,560	29.30%	
North Shore Gas	11,259,183		10,390,230	8.36%	112,341,970	98,421,060	14.14%	2,439	1,878	29.87%	
Peoples Gas	7,053,393		4,434,609	59.05%	824,055,204	805,567,820	2.29%	19,917	19,399	2.67%	
South Beloit	 484,172		463,218	4.52%	6,927,369	6,758,375	2.50%	34	36	-5.56%	
Total	\$ 179,353,803	\$	174,385,611	2.85%	4,221,185,557	3,862,880,563	9.28%	194,629	154,672	25.83%	

<sup>\*</sup> Only Nicor Gas reported amounts for account 489.2, "Revenues from transportation of gas of others through transmission facilities," and amounts for account 489.3, "Revenues from transportation of gas of others through distribution facilities."

<sup>\*\*</sup> The other 13 gas utilites reported only revenues, therms, and customers for account 489.3.

#### Table 13 (Continued)

## Illinois Gas Utilities Gas Transported for Others

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% % % 2002 2001 Change 2002 2001 2002 2001 Change Change Revenue per Transport Customer Revenue in Cents per Therm Therms per Transport Customer AmerenCILCO 2.67% \$ 37,251.25 \$ 36,283.23 2.81 2.85 -1.40% 1,325,882 1,273,758 4.09% AmerenCIPS 32,683.52 29,056.00 12.48% 4.33 5.24 -17.37% 755,083 554,725 36.12% AmerenUE 34,347.50 34,870.00 -1.50% 14.04 16.58 -15.32% 244,686 210,272 16.37% 5.34% Atmos Energy 55,101.22 47,965.00 14.88% 6.41 5.88 9.01% 859,639 816,026 Consumers Gas 2.88% 67,864.00 49,075.00 38.29% 7.58 5.64 34.40% 895,030 869,980 Illinois Gas 96,996.00 24,359.00 298.19% 9.29 14.53 -36.06% 1,044,473 167,657 522.98% Illinois Power 986.98 19.572.90 -94.96% 0.16 2.75 -94.18% 625,362 711,027 -12.05% Interstate Power 124,765.00 111,749.00 11.65% 6.00 6.44 -6.83% 2,078,280 1,734,972 19.79% MidAmerican 18,613.17 29,069.31 -35.97% 1.98 -35.50% 939,955 948,210 -0.87% 3.07 Mt. Carmel Nicor Gas 489.2 \* 0.30 0.37 -18.92% 489.3 \*\* 845.13 1,035.60 -18.39% 5.95 6.22 -4.34% 14,194 16,657 -14.79% North Shore Gas 4.616.31 5.532.60 -16.56% 10.02 10.56 -5.11% 46.061 52.407 -12.11% Peoples Gas 354.14 228.60 54.92% 0.86 0.55 56.36% 41,374 -0.37% 41,526 South Beloit 14,240.35 12,867.17 10.67% 6.99 6.85 2.04% 203,746 8.53% 187,733 Weighted Average 921.52 1,125.13 -18.10% 4.25 4.51 -5.76% 21,688 24,975 -13.16%

<sup>\*</sup> Only Nicor Gas reported amounts for account 489.2, "Revenues from transportation of gas of others through transmission facilities," and amounts for account 489.3, "Revenues from transportation of gas of others through distribution facilities."

<sup>\*\*</sup> The other 13 gas utilites reported only revenues, therms, and customers for account 489.3.

Table 14 Page 19

	Residential		Small (or Commercial		Large (or Industrial)		Public Authorities		Ultimate Customers	
2002	Therms	%	Therms	%	Therms	%	Therms	%	Therms	%
AmerenCILCO	174,574,442	31.60%	82,660,705	14.96%	36,249,140	6.56%	_	_	293,484,287	53.12%
AmerenCIPS	129,193,070	40.22%	45,417,690	14.14%	19,688,310	6.13%	_	-	194,299,070	60.49%
AmerenUE	13,895,674	62.97%	5,129,341	23.24%	2,064,938	9.36%	-	_	21,089,953	95.57%
Atmos Energy	17,745,570	53.19%	7,490,890	22.45%	185,200	0.56%	206,030	0.62%	25,627,690	76.81%
Consumers Gas	4,220,880	51.54%	1,507,980	18.41%	806,830	9.85%	27,660	0.34%	6,563,350	80.14%
Illinois Gas	7,712,889	55.67%	1,218,107	8.79%	3,878,845	28.00%	-	-	12,809,841	92.46%
Illinois Power	322,768,957	43.01%	136,863,883	18.24%	58,196,919	7.75%	-	-	517,829,759	69.00%
Interstate Power	4,241,472	37.87%	1,944,126	17.36%	858,083	7.66%	-	-	7,043,681	62.89%
MidAmerican	55,664,599	24.39%	22,367,530	9.80%	1,729,366	0.76%	-	-	79,761,495	34.95%
Mt. Carmel	2,624,964	62.09%	1,102,305	26.07%	493,073	11.66%	7,240	0.17%	4,227,582	100.00%
Nicor Gas	2,128,831,704	41.01%	416,198,627	8.02%	69,598,234	1.34%	-	-	2,614,628,565	50.36%
North Shore Gas	201,674,960	56.40%	35,409,910	9.90%	8,153,220	2.28%	-	-	245,238,090	68.58%
Peoples Gas	1,004,129,920	49.87%	154,222,820	7.66%	30,920,250	1.54%	-	-	1,189,272,990	59.07%
South Beloit	6,059,523	37.60%	2,178,013	13.51%	951,604	5.90%		-	9,189,140	57.02%
Total/WA	4,073,338,624	42.77%	913,711,927	9.59%	233,774,012	2.45%	240,930	0.00%	5,221,065,493	54.82%
2001										
AmerenCILCO	162,661,063	31.14%	81,795,356	15.66%	42,367,661	8.11%	_	_	286,824,080	54.92%
AmerenCIPS	112,806,860	38.39%	48,687,200	16.57%	23,022,090	7.83%	-	_	184,516,150	62.79%
AmerenUE	11,104,680	58.47%	4,805,830	25.30%	2,240,135	11.80%	-	_	18,150,645	95.57%
Atmos Energy	17,510,780	53.79%	7,264,710	22.32%	226,650	0.70%	206,420	0.63%	25,208,560	77.44%
Consumers Gas	3,982,360	51.19%	1,422,770	18.29%	815,530	10.48%	26,790	0.34%	6,247,450	80.30%
Illinois Gas	7,204,915	57.54%	1,156,972	9.24%	3,992,704	31.88%	-	-	12,354,591	98.66%
Illinois Power	315,160,008	41.11%	135,533,607	17.68%	69,893,239	9.12%	-	-	520,586,854	67.91%
Interstate Power	4,139,037	39.86%	1,967,953	18.95%	806,175	7.76%	-	-	6,913,165	66.58%
MidAmerican	53,360,289	24.63%	22,988,269	10.61%	1,064,629	0.49%	-	-	77,413,187	35.73%
Mt. Carmel	2,752,602	61.99%	1,190,116	26.80%	490,316	11.04%	7,133	0.16%	4,440,167	100.00%
Nicor Gas	2,015,349,426	42.41%	371,848,373	7.83%	58,905,296	1.24%	-	-	2,446,103,095	51.48%
North Shore Gas	190,681,870	58.16%	31,074,360	9.48%	7,663,170	2.34%	-	-	229,419,400	69.98%
Peoples Gas	940,324,450	49.19%	138,049,010	7.22%	27,780,100	1.45%	-	-	1,106,153,560	57.86%
South Beloit	5,279,283	36.25%	1,626,075	11.16%	899,574	6.18%		-	7,804,932	53.59%
Total/WA	3,842,317,623	43.21%	849,410,601	9.55%	240,167,269	2.70%	240,343	0.00%	4,932,135,836	55.47%

Illinois Gas Utilities
Therms by Class of Service as a Percentage of Total Throughput Therms

Table 14

	Ultimate Customers		Interdepartmental Sales		Sales for Resale		Transport Gas		Total Throughput
2002	Therms	%	Therms	%	Therms	<u></u> %	Therms	%	Therms
AmerenCILCO	293,484,287	53.12%	29,712,852	5.38%	1,277,760	0.23%	228,051,780	41.27%	552,526,679
AmerenCIPS	194,299,070	60.49%	46,180	0.01%	, , , -	_	126,853,916	39.49%	321,199,166
AmerenUE	21,089,953	95.57%	· -	-	-	-	978,743	4.43%	22,068,696
Atmos Energy	25,627,690	76.81%	-	-	-	-	7,736,750	23.19%	33,364,440
Consumers Gas	6,563,350	80.14%	-	-	731,670	8.93%	895,030	10.93%	8,190,050
Illinois Gas	12,809,841	92.46%	-	-	-	-	1,044,473	7.54%	13,854,314
Illinois Power	517,829,759	69.00%	-	-	-	-	232,634,749	31.00%	750,464,508
Interstate Power	7,043,681	62.89%	-	-	-	-	4,156,560	37.11%	11,200,241
MidAmerican	79,761,495	34.95%	6,884,274	3.02%	42,893,214	18.79%	98,695,262	43.24%	228,234,245
Mt. Carmel	4,227,582	100.00%	-	-	-	-	_	-	4,227,582
Nicor Gas	2,614,628,565	50.36%	-	-	-	-	2,576,813,751	49.64%	5,191,442,316
North Shore Gas	245,238,090	68.58%	-	-	-	-	112,341,970	31.42%	357,580,060
Peoples Gas	1,189,272,990	59.07%	-	-	-	-	824,055,204	40.93%	2,013,328,194
South Beloit	9,189,140	57.02%	468	0.00%		-	6,927,369	42.98%	16,116,977
Total/WA	5,221,065,493	54.82%	36,643,774	0.38%	44,902,644	0.47%	4,221,185,557	44.32%	9,523,797,468
2001									
AmerenCILCO	286,824,080	54.92%	26,668,410	5.11%	6,260,580	1.20%	202,527,487	38.78%	522,280,557
AmerenCIPS	184,516,150	62.79%	43,940	0.01%	0,200,000	1.2070	109,280,740	37.19%	293,840,830
AmerenUE	18,150,645	95.57%		-	_	_	841,087	4.43%	18,991,732
Atmos Energy	25,208,560	77.44%	_	_	_	_	7,344,230	22.56%	32,552,790
Consumers Gas	6,247,450	80.30%	<del>-</del>	_	662,500	8.52%	869,980	11.18%	7,779,930
Illinois Gas	12,354,591	98.66%	<del>-</del>	_	-	-	167,657	1.34%	12,522,248
Illinois Power	520,586,854	67.91%	_	_	_	_	246,015,331	32.09%	766,602,185
Interstate Power	6,913,165	66.58%	_	_	_	_	3,469,944	33.42%	10,383,109
MidAmerican	77,413,187	35.73%	1,037,688	0.48%	62,335,444	28.77%	75,856,818	35.01%	216,643,137
Mt. Carmel	4,440,167	100.00%	-	-	-	-	-	-	4,440,167
Nicor Gas	2,446,103,095	51.48%	-	_	_	_	2,305,760,034	48.52%	4,751,863,129
North Shore Gas	229,419,400	69.98%	_	_	_	_	98,421,060	30.02%	327,840,460
Peoples Gas	1,106,153,560	57.86%	-	-	_	_	805,567,820	42.14%	1,911,721,380
South Beloit	7,804,932	53.59%	770	0.01%		-	6,758,375	46.40%	14,564,077
Total/WA	4,932,135,836	55.47%	27,750,808	0.31%	69,258,524	0.78%	3,862,880,563	43.44%	8,892,025,731